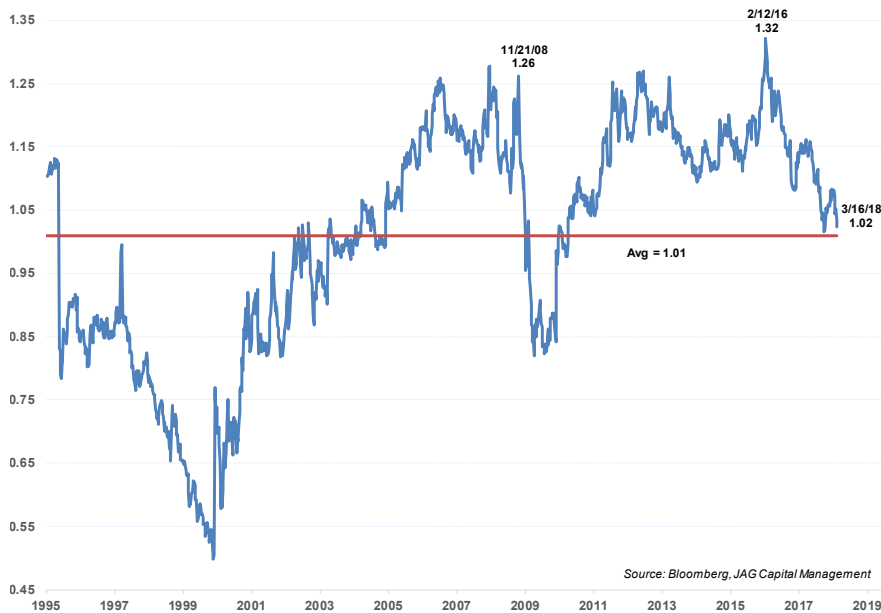


Timely Insights from JAG's Research Team

Total reading time = 2 minutes

Consumer Staples Sector Forward Price/Earnings / S&P 500 Forward Price/Earnings



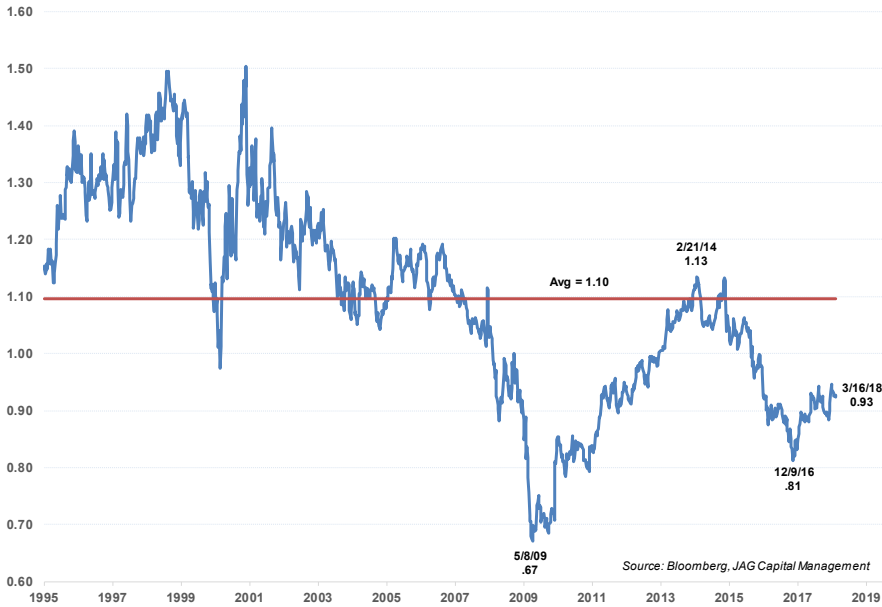
The Consumer Staples sector has been a noticeable laggard for quite some time. As measured by the Sector SPDR ETF (symbol: XLP), the group's annualized returns over the past five years has fallen more than 500 basis points short of the S&P 500's. So far in 2018, the Staples sector is taking a -7% shellacking, compared to a 2%+ gain for the S&P. So, is this a good time for contrarian investors to jump into a hated sector? We think not. **Somewhat surprisingly given its protracted performance slump, the Consumer Staples sector remains expensive compared to the broader market.** Given the group's unappetizing revenue and earnings growth potential, margin pressures stemming from a global shift to online consumption, and historical precedent (see chart to left), we could see relative valuations compress much further in the future.

Financial Sector Forward Price/Earnings / S&P 500 Price/Earnings



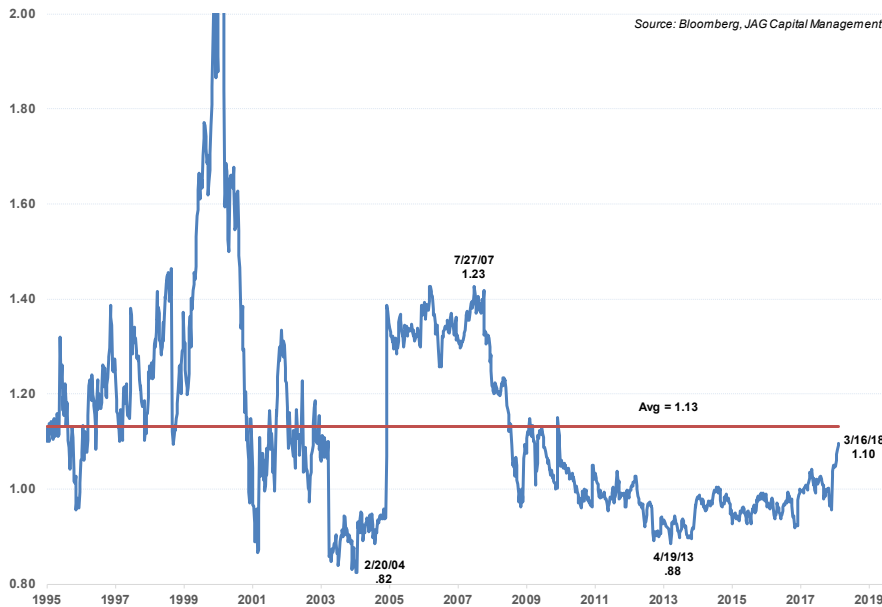
As measured by the XLF Sector SPDR, Financials have handily outperformed the broader market handily over the past 1, 3, and 5 years. Despite this fact, **the Financials sector remains cheap relative to the broader market, and we continue to like its prospects.** Rising interest rates and the growing economy should translate into better earnings, the regulatory environment is more accommodating than it has been in a decade, and we expect to see shareholder-friendly consolidation in the banking sector. **Furthermore, we see the Financials as being potentially attractive to a wide constituency of investors, encompassing growth, value, and even momentum-oriented styles.** Color us bullish!

Health Care Sector Forward Price/Earnings / S&P 500 Price/Earnings



The Health Care sector's relative performance has been poor for several years. In fact, the XLV Sector SPDR recently logged a new five-year relative strength low compared to the S&P 500. **Unlike Consumer Staples, valuations in Health Care are relatively attractive when compared to the S&P 500.** This is all well and good, but the group also faces challenges ranging from drug price pressures, health care reform, and regulatory risks. **We see this as a "pick your spots" sector for active investors. Accordingly, our team is focusing on selecting biotechnology companies, diagnostic innovators, and device manufacturers. At the same time, we are doing our best to avoid companies which stand to lose margin or market share as the U.S. health care landscape evolves over the coming few years.**

Tech Sector Forward Price/Earnings / S&P 500 Price/Earnings



The Technology sector remains our favorite hunting ground. The group sports lots of examples of companies which are producing powerful innovations, strong top and bottom line growth, stable and rising margins, and the opportunity to scale their products and services globally. **And even though tech has dramatically outperformed the S&P 500 for the last 1, 3, 5, and 10 years, the sector's valuation remains undemanding compared to the broader market.** We think truly long-term investors will be well-served by maintaining a healthy exposure to technology stocks. In our opinion, this sector contains the best opportunities for wealth creation over next several decades.

Disclosures

These comments were prepared by Norm Conley, an investment advisor representative of JAG Capital Management, LLC, an SEC registered investment advisor. The information herein was obtained from various sources believed to be reliable; however, we do not guarantee its accuracy or completeness. The information in this report is given as of the date indicated. We assume no obligation to update this information, or to advise on further developments relating to securities discussed in this report. Opinions expressed are those of the advisor listed above as of the date of this report and are subject to change without notice. Opinions of individual representatives may not be those of the Firm. Additional information is available upon request.

The information contained in this document is prepared for general circulation and is circulated for general information only. It does not address specific investment objectives, or the financial situation and the particular needs of any recipient. Investors should not attempt to make investment decisions solely based on the information contained in this communication as it does not offer enough information to make such decisions and may not be suitable for your personal financial circumstances. You should consult with your financial professional prior to making such decisions. For institutional investors: J.A. Glynn Investments, LLC, and JAG Capital Management, LLC, both have a reasonable basis to believe that you are capable of evaluating investment risks independently, both in general and with regard to particular transactions or strategies. For institutions who disagree with this statement, please contact us immediately.

Market Index performance statistics are provided by Advent Axys via benchmark data from FT Interactive Data and are presented for the time frame noted. Individuals cannot invest directly in an index. PAST PERFORMANCE SHOULD NOT BE CONSIDERED INDICATIVE OF FUTURE PERFORMANCE. ANY INVESTMENT CONTAINS RISK INCLUDING THE RISK OF TOTAL LOSS.

This document does not constitute an offer, or an invitation to make an offer, to buy or sell any securities discussed herein. J.A. Glynn & Co., JAG Capital Management, LLC, and its affiliates, directors, officers, employees, employee benefit programs and discretionary client accounts may have a position in any securities listed herein.



9841 Clayton Road | St. Louis, MO 63124

800.966.4596 www.jagcapm.com

Securities offered through JA Glynn Investments LLC, Member FINRA and SIPC

